



**AFTRADE**  
DMCC

CORPORATE PRESENTATION



*Aleksandr Zingman,  
Founder and shareholder of  
AFTRADE DMCC*

On my own behalf, as well as on behalf of the company's employees, I am grateful for your interest in cooperation with AFTRADE DMCC.

Responding to the challenges and demands of the 21st century, our company carries out turn-key solutions in various areas of activity in the African region, such as agriculture, mining, transport and logistics, garbage removal from the cities and road construction. We have huge experience and combine it with our skills of today.

We are proud that AFTRADE DMCC has gained internationally recognized reputation across Africa and had completed many successful projects. Together with our partners—manufacturing plants producing various kinds of machinery and equipment from the Republic of Belarus, step-by-step we create a strong network that allows to implement the most challenging and exiting projects within the region.

Over the past years, we have built high-quality relations with our partners, business circles, representatives of Governments of various countries and financial institutions and we are ready to provide our clients with all the instruments that we have for the successful implementation of your project.

We hope for prompt and mutually beneficial cooperation.

**AFTRADE DMCC — Machinery that matters.**

A handwritten signature in blue ink, appearing to be 'A. Zingman', written in a stylized, cursive script.



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**WE ARE  
PASSIONATE  
AT WHAT  
WE DO**





# ABOUT US

**AFTRADE DMCC (UAE)** is established for the purpose of implementation of comprehensive projects pertaining to the delivery of a full range of machinery and equipment, manufactured in the Republic of Belarus, as well as the relevant technologies for mining, agriculture, removing garbage from the cities, road construction, transport and logistics to the African market.

We keen into the organization of modern service, premises, warehouse of spare parts, tools and equipment, as well as into responsibilities for de-preservation, putting into operation (assembly, start-up, making the necessary adjustments, technical state control), warranty and support service of the machinery, as well as training of your stuff.



# OUR HISTORY

**02** **NOV 2018**  
Creation of the representative office in Minsk, Belarus

**04** **MAY 2021**  
Opening of the service center in Mutare, Zim-

**01** **FEB 2017**  
AFTRADE DMCC was founded in Dubai, UAE

**03** **MAR 2020**  
Creation of the Subsidiary in Zimbabwe — Bison Agro Machinery

**05** **MAY 2021**  
AFTRADE DMCC was awarded as the best dealer of MTW\*

**MTW (Minsk Tractor Works)** is one of the biggest manufacturers of tractors in the world.



# OUR HISTORY

**OCT 2021**

Creation of the Representative office in Abuja, Nigeria

**JAN 2022**

AFTRADE DMCC was awarded as the best dealer of Gom-

**MAR 2022**

Creation of the Representative office in Dodoma, Tanzania

**DEC 2021**

Creation of the representative office in Lomé, Togo

**FEB 2022**

Opening of the service center in Bulawayo, Zimbabwe

**Gomselmash** is one of the biggest manufacturers of combine harvesters in Europe.

# OUR EXPERIENCE



In Zimbabwe is being implemented agricultural mechanization project. For this purpose we supplied tractors, harvesters, implements and dump trucks



Supply of the buses to the Togolese Republic for the needs of students transportation in the city of Lomé



New market is being developed in South Africa: the first large batch of tractors has been supplied and put into operation



We carry out active and intensive work to promote machinery and equipment in 14 African countries










AFTRADE DMCC has trained more than 800 technical specialists in operation of the machinery within the period since 2018 to 2022



Our company has already delivered more than 2300 units of equipment for various purposes to the markets of African countries



# OUR PRESENCE IN AFRICA

- 
-  BURKINA FASO
  -  TOGO
  -  NIGERIA
  -  SOUTH SUDAN
  -  KENYA
  -  TANZANIA
  -  UGANDA
  -  ZAMBIA
  -  ZIMBABWE
  -  MOZAMBIQUE
  -  NAMIBIA
  -  BOTSWANA
  -  SOUTH AFRICA







# OUR PARTNERS



ONE OF THE LARGEST MANUFACTURERS OF  
AGRICULTURAL MACHINERY WORLDWIDE



**75 years** of  
working experience



**150 countries** of  
exports of machinery  
and equipment



**17 000** employees



**9 enterprises** of the  
holding and **24 as-  
sembly plants** all  
over the world



**200 models and mod-  
ifications**  
of equipment



Production of about  
**40000 units** per an-  
num



# OUR PARTNERS

ONE OF THE OLDEST AND LARGEST PRODUCERS OF TRACTORS IN EUROPE



**PETERBURGSKY  
TRAKTORNY ZAVOD  
KIROVETS**



Almost **100 years** of construction of agricultural machines



About **60 years** of Production of tractors under the brand 'Kirovets'



**2 600** employees



Large geography of supplies including also **Europe, Canada, USA and Australia**



**8 modifications** of agricultural tractor "Kirovets"



**480 000 units** of tractors have been already produced



# OUR PARTNERS



MANUFACTURER OF AGRICULTURAL MACHINERY  
AND EQUIPMENT



**90 years** of  
working experience



**38 countries** of  
exports of machinery  
and equipment



**9 000** employees



**3 enterprises** are  
united by the  
holding



**75 models** of  
machinery, as well as **70**  
**adapters** for harvesting of  
different crops



Production of about  
**2 000 units** per an-  
num



# OUR PARTNERS

MANUFACTURER OF SPECIALIZED AGRICULTURAL MACHINERY AND EQUIPMENT



LIDAGROPROMMASH



**50 years** of working experience



**38 countries** of exports of machinery and equipment



**400** employees



**25 types** of agricultural machinery



**10 types** of machines have no analogues in CIS countries



Production of **1 000 units** per annum



# OUR PARTNERS



MANUFACTURER OF SPECIALIZED AGRICULTURAL MACHIN-  
ERY AND EQUIPMENT



**45 years** of  
working experience



**50 countries** of  
exports of machinery  
and equipment



**2 000** employees



**6 enterprises** are  
united by the  
holding



**80 models and modi-  
fications**  
of equipment



Production of about  
**6 000 units** per an-  
num



# OUR PARTNERS

MANUFACTURER OF SPECIALIZED  
TURAL MACHINERY AND EQUIPMENT

AGRICUL-

**LIDSELMASH**



**120 years** of  
working experience



**20 countries** of  
exports of machinery  
and equipment



**860** employees



**6 enterprises** are  
united by the  
holding



**25 models and modi-  
fications**  
of equipment



Production of about  
**5 000 units** per an-  
num



# OUR PARTNERS



ONE OF THE LEADERS IN THE MARKET OF URBAN ELECTRIC  
TRANSPORT IN EASTERN EUROPE COUNTRIES



**50 years** of  
working experience



**10 countries** of  
exports of machinery  
and equipment



**1 100** employees



**8 enterprises** are  
united by the  
holding



**12 models**  
of trolley buses,  
electric buses and  
tramways



Production of about  
**350 units** per an-  
num



# OUR PARTNERS

ONE OF THE LARGEST IN EASTERN EUROPE  
ERS OF TRUCKS, PASSENGER  
AND TRAILERS

MANUFACTUR-  
VEHICLES, TRUCK CRANES



**75 years** of working experience



**40 countries** of exports of machinery and equipment



**25 000** employees



**11 entities** are united by the holding



More than **500 models** of vehicles



Production of about **35 000 units** per annum

# OUR PARTNERS



MANUFACTURER OF SPECIAL PURPOSE MACHIN-  
ERY



**24 years** of  
working experience



**17 countries** of  
exports of machinery  
and equipment



**12357** units were  
produced within 24



**From - 50 up to  
+50** climatic con-  
ditions



**23 models and modi-  
fications**  
in the product range



System of quality  
management **ISO  
9001**



# OUR PARTNERS

MANUFACTURER OF SPECIAL PURPOSE MACHINERY



**20 years** of working experience



**40 countries** of exports of machinery and equipment



**190** employees



**40%** of the market of CIF countries holding



More than **500 models** of vehicles



Production of about **80 units** per months



# OUR PARTNERS

# BELAZ

ONE OF THE LEADING MANUFACTURERS IN EUROPE  
OF HEAVY DUMP TRUCKS



**50 years** of  
working experience



**80 countries** of  
exports of machinery  
and equipment



**11000** employees



Manufacturing  
resources of **112 ha**  
are performing the  
entire production  
and technological cycle



**550 models**  
and modifications



**30 %** of world market



# OUR PARTNERS

MANUFACTURER OF THE EQUIPMENT FOR ROAD, CIVIL AND INDUSTRIAL CONSTRUCTION, MUNICIPAL AND MINING NEEDS.



Started its history in  
**1783**



Production of about  
**10 000 units of machinery** per annum



About **13000**  
employees



**4 enterprises** are  
united by the  
holding



**38 models and modifications**  
of equipment



Production of about  
**45 000 units of engines** per annum



# OUR PARTNERS



ENTERPRISE WHICH PRODUCES WIDE RANGE OF FIRE-  
FIGHTING EQUIPMENT



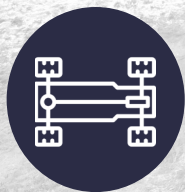
**20 years** of  
working experience



**30 countries** of  
exports of machinery  
and equipment



**250** employees



**7 types of chassis** are  
united by the  
holding



**100 models and mod-  
ifications**  
of equipment



Production of about  
**3 000 units** per an-  
num



# OUR PARTNERS

ENTERPRISE WHICH PRODUCES ELECTRIC EQUIPMENT FOR THE NEEDS  
OF URBAN ELECTRIC TRANSPORT



**25 years** of  
working experience



Developed converters  
of **5 kW, 15 kW, 30 kW**  
wind energy



Production of **rail-  
way equipment**



Production **for the  
needs of urban elec-  
tric transport**



Production  
of converters from **1  
kW to 500 kW**



Production  
of **trolleybuses**



# COMPREHENSIVE

## AGRICULTURE

A full range of machinery and equipment, essential for agricultural production from seeding to harvesting, storage and transportation of crop.

We provide complete complex of machinery and equipment along with the visits









# COMPREHENSIVE

## TRANSPORT & LOGISTICS

Full range of machinery and equipment, essential for transport and logistics, from heavy machinery for all types of cargoes to multiple-purpose buses with different holding capacities for passenger transportation.

Implementation of a full complex of machinery and equipment is accompanied by the visits of our specialists, intended to teach the staff how to repair and maintain the machinery, apply and introduce the latest technologies in transport and logistics.









COMPREHENSIVE

# SPECIAL PURPOSE

Historically, in the Republic of Belarus are produced very reliable and easy to maintain machines and equipment for various purposes. To meet the communal needs, the needs to protect the health and safety of the population of cities and entire countries, we bring to your attention a wide variety of machines and mechanisms that are ready to perform the most complex tasks and stand guard over order and civil protection. Traditionally, we provide training and full









COMPREHENSIVE

# MINING

For many decades, the Republic of Belarus has been producing the most reliable and highly efficient mining trucks for the transportation of a wide variety of minerals and a wide variety of load capacities.

We provide the machinery and equipment for mining starting from heavy dump trucks (including the biggest 450 t truck in the world) to the crushing lines. We can offer you the most unique and effective solutions to you and reliable solutions for the crushing and purification of minerals, geological research and as-









# COMPREHENSIVE

# CONSTRUCTION

We provide delivery of full technological chain of machinery and equipment alongside with the relevant technologies that are required for implementation of a particular technological process.

Various types of machinery for construction, including: earthmoving equipment, compaction equipment, equipment for transportation, as well as lifting, loading and road marking equipment are available for supply.









COMPREHENSIVE

# GARBAGE REMOVAL FROM THE CITIES

A full range of machinery and equipment, essential for making the city look clean, including garbage collection, sweeping and cleaning the streets, rubbish storage, is manufactured in the Republic of Belarus.

In conjunction with our partners we are equipped with solutions regarding waste disposal and incineration, its recycling as well as have waste-to-energy facilities.







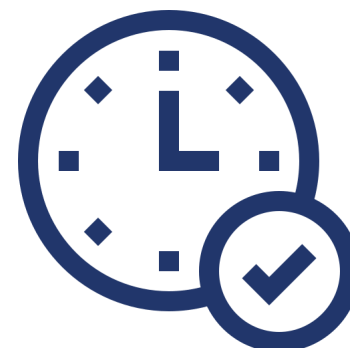


# OUR ADVANTAGES

**WE SPEAK  
YOUR LANGUAGE**



**WE DO EVERYTHING  
ON TIME**



**WE ARE VERY FLEXIBLE IN AD-  
APTATION TO THE SPEC-**

**MARKET**





# OUR ADVANTAGES



WE CAN ALWAYS

FIN

SOLUTIONS



WE ALWAYS GO UNTIL THE FULL  
IMPLEMENTATION OF  
YOUR PROJECT TO-






WE CARE ABOUT  
OUR AND YOUR  
REPUTATION



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